

**NOTICE IS HEREBY GIVEN THAT A "SPECIAL MEETING" OF THE
MCKINLEYVILLE COMMUNITY SERVICES DISTRICT BOARD OF
DIRECTORS WILL BE HELD AT:**

**McKinleyville Community Services District
Conference Room
1656 Sutter Road
McKinleyville, California**

**Tuesday, January 17, 2012
1:00 P.M.**

AGENDA

A. CALL TO ORDER

ROLL CALL

PLEDGE OF ALLEGIANCE

ADDITIONS TO AGENDA

Items may be added to the Agenda in accordance with Section 54954.2(b)(2) of the Government Code (Brown Act), upon a determination by two-thirds vote of the members of the legislative body present at the time of the meeting, or, if less than two-thirds of the members are present, a unanimous vote of those members present, that there is a need to take immediate action and that the need for action came to the attention of the McKinleyville Community Services District after the Agenda was posted.

B. APPROVAL OF THE AGENDA

C. PUBLIC HEARINGS

These are items of a Quasi-Judicial or Legislative nature. Public comments relevant to these proceedings are invited.

NO PUBLIC HEARING SCHEDULED

D. CONSENT CALENDAR

Consent Calendar items are expected to be routine and non-controversial, to be acted upon by the Board of Directors at one time without discussion. If any Board member, staff member, or interested person requests that an item be removed from the Consent Calendar, it shall be removed so that it may be acted upon separately.

NO CONSENT ITEMS SCHEDULED

E. CONTINUED AND NEW BUSINESS

E.1 Consider approval of direct purchase of Terex Utilities Hi-Ranger L13i Articulating/Telescoping Aerial Device (Boom Truck). **Pg. 3**

F. REPORTS

No specific action is required on these items, but the Board may discuss any particular item as required.

NO REPORT ITEMS SCHEDULED

G. PUBLIC COMMENT AND WRITTEN COMMUNICATIONS

*Any person may address the Board at this time upon any subject not identified on this Agenda but within the jurisdiction of the McKinleyville Community Services District; however, any matter that requires action will be referred to staff for a report of action at a subsequent Committee or Board meeting. As to matters on the Agenda, an opportunity will be given to address the Board when the matter is considered. **Comments are limited to 3 minutes.** Letters should be used for complex issues.*

This special meeting will provide an opportunity for members of the public to directly address the legislative body concerning any item that has been described in the notice for the meeting before or during consideration of that item.

H. CLOSED SESSION DISCUSSION

At any time during the regular session, the Board may adjourn to closed session to consider existing or anticipated litigation, liability claims, real property negotiations, license and permit determinations, threats to security, public employee appointments, personnel matters, evaluations and discipline, labor negotiations, or to discuss with legal counsel matters within the attorney-client privilege.

H.1 CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION-
MCKINLEYVILLE COMMUNITY SERVICES DISTRICT v COUNTY OF HUMBOLDT,
BOARD OF SUPERVISORS OF THE COUNTY OF HUMBOLDT, CASE NO.
CV110632 LITIGATION, pursuant to subdivision (a) of Section 54956.9.

I. ADJOURNMENT

Posted 11:00 AM on January 13, 2012

McKinleyville Community Services District

BOARD OF DIRECTORS

January 17, 2012

TYPE OF ITEM: **ACTION**

ITEM: E.1 **Purchase of Terex-Utilities Hi-Ranger L13i
Articulating/Telescoping Aerial Device (Boom Truck)**

PRESENTED BY: **Norman Shopay, General Manager**

TYPE OF ACTION: **Voice Vote**

Recommendation:

Approve the direct purchase of the Terex L13i boom truck from water and sewer reserve funds rather than leasing the vehicle.

Amend the Fiscal Year 2011/2012 Capital Improvement Projects (CIP) budget for utility vehicles by the corresponding amount.

Discussion:

For the past 9 years the District has used a tow behind trailer mounted lift for working on elevated facilities. The trailer is time consuming to set up and it has some limitations on access. As our responsibilities for working on these types of facilities has evolved a more efficient and safer means of access was researched. It was determined a truck mounted boom and bucket system would allow more efficient access and permit for more applications for its use and also allow a greater factor of safety when accessing and working in elevated areas such as water tanks, street lighting, roofs, building siding, and elevated areas.

The cost for the vehicle is \$73,117.00 and is expected to have a service life of 10 years for the truck and 20 years for the attached lift equipment. When the truck reaches the end of its useful life the boom/lift equipment can be placed on a new truck and continued to be used. This is a demonstration vehicle with approximately 5,000 miles on it and is being offered at a reduced price.

District staff is evaluating the cost advantage of replacing the current street lights with LED lights. This change would significantly reduce energy costs and result in stabilizing the current shortfall in the street light fund as part of that project this truck would be used to replace the current streetlights with LED lights and the work would be done internally and not outsourced. This would result in significant cost savings. Many wood streetlight brackets need to be replaced. As can be seen on Central Avenue the wooden streetlight

brackets attaching the cobra head are failing and not perpendicular. They will need to be replaced.

The Central Avenue open space zone places banners two times a year. A private contractor with a boom truck places and removes the banners. The cost for this is \$4,000 (\$1,000 put up and \$1,000 take down, twice a year). This amount could be used by the District as opposed to providing it to the contractor.

Alternatives:

Staff's analysis includes the following potential alternative:

- Take no action

Fiscal Analysis:

1. \$4,000 a year income rather than paying a contractor to place and remove banners. $\$4,000 \times 10 \text{ years} = \$40,000$.
2. Increased staff working efficiency.
3. Provides for a significant factor of safety.
4. Ability to replace current light fixtures with LED fixtures with internal staff rather than subcontracting work.
5. The interest rate for the lease is 4.34%. Reserves held by the County are currently earning less than 1%.
6. There's a required MCSD legal counsel attorney opinion that is required by the bank related to the lease. I would anticipate a cost of \$1,500 to prepare this opinion, and review the lease.
7. There would be staff time related to compiling the information to submit to Wells Fargo regarding the lease.
8. A \$300 document fee is required if we were to lease the vehicle.

Environmental Requirements:

Not applicable

Exhibits/Attachments

- Terex Quotation 9500464-1



Terex Utilities, Inc.
500 Oakwood Rd, Watertown, SD, 57201
Phone: 605-882-4000 Fax: 605-882-1842

12/21/2011

Quote Number: 9500464-1
Stock Q # 74001117-5
Subject To Prior Sale

McKinleyville Community Services District

1656 Sutter Rd
Billing PO Box 2037
McKinleyville CA 95519

Attention: Norman Shopay

Phone: 707-839-3251

Fax:

| Qty. | Description |
|------|-------------|
|------|-------------|

| | |
|---|--|
| 1 | One (1) new Terex-Utilities Hi-Ranger L13i Articulating / Telescoping Aerial Device providing a working height of 12.6 m (41.5 ft) and a side reach of 6.1 m (20.0 ft) with a end mount platform. Unit will be mounted behind the cab. |
|---|--|

Design Criteria:

- * Terex Telelect aerial devices are designed in accordance with current industry and engineering standards applicable and accepted for structural and hydraulic design.

Platform Leveling:

- * Leveling is provided by a master/slave cylinder system.
- * A control at the lower controls is provided to tilt the platform for clean out or personnel rescue.

Upper Controls:

- * "Control-Plus" single stick controller
- * Non-metallic control handle
 - * Dielectrically tested for limited secondary protection between the valve and handle.
 - * May provide limited secondary protection for operator depending on condition and cleanliness.
 - * Not rated for electrical protection, although it may provide limited secondary protection.
 - * Not intended to replace safe work practices or primary protection such as cover-up and personal protection equipment.
- * Enable lever must be actuated before operation.
- * Controls upper boom lift, boom extension and rotation.

Lower Controls:

- * Individual control levers are located in an accessible location on the turntable.
- * The lower controls activate lower lift, main boom lift, boom extension, rotation and leveling.
- * An upper/lower control selector provides override of platform controls.

Qty. Description**Lower Boom:**

- * Constructed of high strength, rectangular steel tube with a rectangular bi-axial epoxy resin filament wound, high strength fiberglass insert providing an insulation gap of 12 inches.
- * The lower boom articulation is from 0 to 68 degrees.

Upper Boom:

- * Aerial device upper boom is constructed of high strength steel with a rectangular bi-axial epoxy resin filament wound, high strength fiberglass insert.
- * Inner boom is rectangular bi-axial epoxy resin filament wound fiberglass.
- * The upper boom has a total insulation gap of 40" retracted and 76" extended.
- * The upper boom has an articulation of -14 to 80 degrees.
- * A boom rest with a ratchet type tie down strap is provided.

Boom Interlock:

- * To operate the boom the outriggers must be extended. (Note: if unit includes outriggers.)

Lower Boom Cylinder:

- * Single, threaded end gland design, double acting hydraulic lift cylinder equipped with integral holding valve.

Upper Boom Cylinder:

- * A single double acting hydraulic lift cylinder equipped with integral holding valve.

Extension Cylinder:

- * The cylinder is equipped with integral holding valves to prevent creep and hold the boom position in the event of hose failure.

Turntable:

- * Constructed of steel plates with an offset configuration to provide maximum strength and stability.
- * Machined turntable bearing surface.

Rotation Bearing:

- * The rotation bearing utilizes high-strength bolts to attach the inner and outer races to the pedestal and turntable.
- * 370 degrees non-continuous rotation.

ANSI Rating:

- * Aerial device is designed as a Category C machine and is dialectically tested and rated for operation up to 46,000 volts AC per ANSI/SIA A92.2-2009.

Hydraulic Platform Tilt:

- * The platform is equipped with hydraulic horizontal tilt at lower and platform controls for ease of personnel rescue and platform debris clean out.

Hydraulic System:

- * Full pressure, open center hydraulic system.
- * An external 9-gallon hydraulic oil reservoir provided with, clean out access hole, sight gauge and shut off valve.
- * A spin on type 10-micron return line filter is provided.
- * A relief is also provided.

| Qty. | Description |
|-------------|--|
| | <ul style="list-style-type: none"> * Hydraulic hoses are equipped with permanent type fittings. |
| | <p>Miscellaneous:</p> <ul style="list-style-type: none"> * All metallic components of the complete aerial device are powder coat with Telelect white. * The fiberglass upper boom, boom inserts, platforms, and covers are white. * Two complete manuals providing operation and maintenance procedures, and a replacement parts listing. * Warning decals provided with unit. |
| 1 | <p>Pedestal:</p> <ul style="list-style-type: none"> * The pedestal is of welded high-strength steel construction. * The pedestal top plate is machined from a single piece of thick plate. * The top plate bearing surface is pre-machined and inspected after weld to provide a flat mounting surface for the rotation bearing. |
| 1 | <p>Auxiliary control at pedestal for electric or air functions.</p> <p>Note: This is only a switch for activation for stop/start or two-speed.</p> |
| 1 | <p>Terex Chassis Controller for Light Duty Chassis:</p> <ul style="list-style-type: none"> *Provides Inputs and Outputs indication for trouble shooting. *LED indicators to show when active *One system for all Light Duty Chassis Types - Controller programmable for communication with different Chassis manufacturers. |
| 1 | <p>Mounting kit with wrapper weldment:</p> <ul style="list-style-type: none"> * Behind cab mount for use with torsion bars or (1) set of outriggers. |
| 1 | <p>Boom Stow Protection System:</p> <ul style="list-style-type: none"> * Limits the amount of down pressure by cutting off oil supply to the upper boom lower function. |
| 1 | <p>Pump for Ford.</p> |
| 1 | <p>Zinc Rich Primer applied to derrick / aerial device.</p> |
| 1 | <p>Platform 61 cm x 76 cm x 107 cm (24" x 30" x 42"):</p> <ul style="list-style-type: none"> * One (1) person, end mounted, fiberglass platform with a rated capacity of 200 Kg (440 lbs.) * Includes one (1) outside access step with slip-resistant surface. * A safety harness with lanyard is provided. |
| 1 | <p>Insulated Platform Liner For 24" x 30" x 42" Platform:</p> <ul style="list-style-type: none"> * Tested at 50 KV AC. |
| 1 | <p>Platform Scuff Pad with Step to fit inside of a platform liner for a 24" x 30" Platform:</p> <ul style="list-style-type: none"> * Non-skid standing surface. |
| 1 | <p>Vinyl Platform Cover For 24" x 30" Platform:</p> <ul style="list-style-type: none"> * Waterproof with internal elastic cord around edge. |

| Qty. | Description |
|------|---|
| 1 | Hydraulic Tool Outlets At Platform: * Installed at the platform to accommodate one open center hydraulic tool. * Provides 5 GPM at 2250 psi at engine idle. |
| 1 | Auxiliary Pump: * Allow the operation of any function for a time period limited by the battery life. * Includes 12 volt electric motor for use on a 12 volt chassis. Note: This includes a switch for activation at pedestal for electric or air function. |
| 1 | Upper Controls: (In lieu of standard 3-function control) * "Control-Plus" single stick controller (4-function) * Non-metallic control handle * Dielectrically tested for limited secondary protection between the valve and handle. * May provide limited secondary protection for operator depending on condition and cleanliness. * Not rated for electrical protection, although it may provide limited secondary protection. * Not intended to replace safe work practices or primary protection such as cover-up and personal protection equipment. * Enable lever must be actuated before operation. * Controls lower boom lift, upper boom lift, boom extension and rotation. ** NOTE: Will not work on a closed center system. |
| 1 | Hydraulic Platform Rotator For End Mount Platform: * Allows 180 degrees of forward hydraulic rotation and is controlled at the upper controls. |
| 1 | Insulated Engine Stop / Start: * Controlled from platform |
| 1 | Platform Rest: * Provides platform support during road travel |

UTILITY BODY

| | |
|---|--|
| 1 | LS SERIES, 60CA, DUAL REAR WHEELS SS = 37 / 40 / 31 CS = 37 / 40 / 31 FBCA = 57 OL = 108 SB-BD-AABD OVERALL WIDTH - 94.00 SB-BE-AAAB FLOOR WIDTH - 54" SB-BN-AABD PACK DEPTH - 20.00 SB-BP-AA42 PACK HEIGHT - 42 SB-BX-AAAJ MOUNTING HEIGHT - 25.00 SB-CH-0000 FLOOR ASSEMBLY SB-CH-0029 < STL UNDER - 3/16" ALUM TB FLR LS60, DRW MODIFIED TO 6" SB-DL-AAAT 3/16" SMOOTH ALUM HEADER PANEL SB-DV-AABN 1/4" X 6" ALUM FLAT TAILSKIRT, REQUIRED WIT SB-EF-AAAA EXTERIOR FINISH SB-EF-AAAJ STANDARD BRIGHT WHITE GELCOAT SB-EG-0000 STANDARD FEATURES |
|---|--|

| Qty. | Description |
|------|--|
| | SB-EG-0001 BRIGHT WHITE COMPARTMENT INTERIOR |
| | SB-EP-AAA1 ONE ALUMINUM GAS FILL CUP |
| | SB-EP-AAAJ ROTARY LATCH STAINLESS STEEL |
| | SB-EP-AABN TYPE 304 STAINLESS STEEL HARDWARE |
| | SB-EZ-AAAJ TYPE 304 STAINLESS STEEL DOOR HINGE |
| | SB-FJ-AAAJ VINYL COVERED S/S CABLE DOOR STOPS |
| | SB-FT-AAAJ NON SKID COMPARTMENT TOPS |
| | SB-GD-AAAI CLEAR VINYL ROCK GUARDS |
| | SB-GD-AAAL AUTOMOTIVE GRADE BUBBLE GASKET |
| | SB-GD-AAAM < ONE PIECE MOLDED DOORS |
| | WITH AUTOMOTIVE FINISH |
| | BOTH SIDES |
| | SB-GD-AAAN RECESSED DOOR JAMBS |
| | SB-GD-AAAO FLOW THROUGH VENTILATION SYSTEM |
| | SB-GN-0001 LIGHT ADAPTOR FOR SPECIFIED CHASSIS |
| | SB-GN-AAAJ < LED LIGHTING PACKAGE |
| | STOP / TAIL / TURN & MARKER ONLY |
| | STD BFX BACK-UP LIGHT |

PART NO S DESCRIPTION QTY ID EACH EXTENDED

SB-MT-ZZZZ COMPARTMENTATION

SB-MU-0031 STREETSIDE FRONT COMPARTMENT , 60CA SE

SB-QE-0016 |-- ADJUSTABLE SHELF, 60 CA, FRONT, DRW,

SB-QE-0031 |-- ADJUSTABLE SHELF BRACKETRY

SB-QN-AADY |-- DIVIDER PACK W/ CLIPS, 4 DIVIDERS PER

SB-MU-0032 STREETSIDE HORIZONTAL COMPARTMENT, 60

SB-QF-0017 |-- ADJUSTABLE SHELF, 60CA, HORIZONTAL,

SB-QN-AADY |-- DIVIDER PACK W/ CLIPS, 4 DIVIDERS PER

SB-MU-0033 STREETSIDE REAR COMPARTMENT, 60CA SERI

SB-QD-ZZZW < |-- STREETSIDE FALSE WALL, 20" PACKS

REQUIRED W/ SHELF OR HOOKS

SB-QX-0000 |-- HOOK PACKAGE

SB-QX-0002 |-- 2 HOOK ASSEMBLY

SB-QX-0003 |-- 3 HOOK ASSEMBLY

SB-MU-0034 CURBSIDE FRONT COMPARTMENT , 60CA SERI

SB-QE-0016 |-- ADJUSTABLE SHELF, 60 CA, FRONT, DRW,

SB-QE-0031 |-- ADJUSTABLE SHELF BRACKETRY

SB-QN-AADY |-- DIVIDER PACK W/ CLIPS, 4 DIVIDERS PER

SB-MU-0035 CURBSIDE HORIZONTAL COMPARTMENT, 60CA

SB-QD-AAAH |-- OPEN

SB-MU-0036 CURBSIDE REAR COMPARTMENT, 60CA SERIE

SB-QX-0000 |-- HOOK PACKAGE

SB-QX-0002 |-- 2 HOOK ASSEMBLY

SB-QX-0003 |-- 3 HOOK ASSEMBLY

SB-SB-AAAR COMPARTMENTATION LIGHTING

SB-SB-AADB < FLEXGLO COMPARTMENT LIGHTING

TOP & SIDES OF DOOR

PRICED PER COMPARTMENT

SB-TF-0006 24" ALUMINUM TREADBRIGHT TAILSHELF

SB-TP-AABD TAILSHELF GRAB RAIL, ALUMINUM

SB-WR-AACR CABLE STIRRUP STEP

| Qty. | Description |
|-------------|---|
| | SB-XT-0000 S < DISCOUNT |
| | SB-XW-AAAJ S < OPTION (#1) TAIL SHELF FOR HYBRID IN LIEU OF THE STANDARD TAIL SHELF, THIS UNIT DESIGNED FOR STORAGE OF BATTERIES, PUMPS AND CONTROLLER FOR THE HYBRID AERIAL UNIT. STEEL STRUCTURE WITH ALUMINUM SKIN. TAILSHELF TO INCLUDE REMOVABLE TOP PLATE WITH INSPECTION DOORS EACH SIDE TOP. LOCATION AND SIZE TO BE DETERMINED |
| | INSTALLATION & ACCESSORIES |
| 1 | Install Aerial Device Behind Cab And Install All Associated Components: * Final test and inspect completed unit including stability and dielectric testing per manufacturers requirements and ANSI/SIA A92.2-2009. |
| 1 | Hose and fittings to connect the hydraulic system from the oil reservoir to the pump and unit. |
| 1 | Power take off with indicator light for automatic transmission. |
| 1 | DOT Inspection. |
| 1 | Set chassis parameters. |
| 1 | Wheel chock bracket, single for mounting under the body. |
| 4 | Rubber wheel chocks with eye bolt. |
| 1 | Cone holder bracket, fold down type. Mounted on SS rear tailshelf. |
| 2 | Pool style grab handle. CS tailshelf. |
| 1 | Cable type gripstrut stirrup step. CS rear of tailshelf. |
| 1 | One pair of mud flaps with logo 18" tall. Note: Trim As-Required. |
| 1 | Under body mounting kit for a pair of mud flaps. |
| 1 | Bracket for storing grounding cable. CS rear of tailshelf or last CS vertical compartment. |
| 1 | 2/0 Black Electrical Cable used for grounding per ASTM F855-04: * 50' of multi-strand flexible copper cable, three grounding lugs, two ferrules and grounding clamp. * Three point grounding system for grounding vehicle during work operations. * Cable must be fully removed from bracket before use. |

| Qty. | Description |
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| | NOTE! Purchaser to verify this meets their company's requirements for fault current. |
| 1 | PG&E U shaped style boom rest. |
| 1 | Lighted license plate bracket kit. |
| 2 | Preco 4242A amber strobe light with 4" tall & 6" dia. lens, and Preco BG4240 branch guard. |
| 1 | Strobe mounting bracket located on turntable on the LT series. |
| 1 | PSE AS850-H arrow directional light stick, 47" long, 8-lamp. Mounted in rear of tailshelf in the light bar. |
| 1 | Tekonsha Voyager electric brake control. |
| 1 | Back-up alarm to sound when the vehicle is shifted into reverse. |
| 1 | BH82000 Combination Pintle Hook And 2" Ball: * Safety chain eyes. * Chassis frame reinforcements. |
| 1 | 7-prong trailer socket. |
| 1 | Timbren rubber stabilizers installed on axle. |
| 1 | Torsion bar stabilizer for rear axle. |
| 1 | Exhaust extension for light duty chassis. |
| 1 | Fill with Hydraulic oil for general purpose use. * Refer to the product maintenance manual for specific type to be used. |
| 1 | Safety Kit consists of the following: Mounted behind seat or ship loose in 1st SS vert. *5-lb ABC fire extinguisher with bracket. *James King triangle reflector kit. |
| 1 | First aid kit holder, bolt-on. |
| 1 | First aid kit with mounting bracket. Serves up to 5 persons. 5" H x 8" W x 2 5/8" D box. |
| 1 | Orion flare kit with holder. |
| 2 | Level indicator, Rieker inclinometer, +/- 5 Degrees. |
| 1 | Paint T292/LT one color. |

| Qty. | Description |
|-------------|--|
| 1 | Paint tailshelf one color. |
| 1 | Paint body floor with non-skid paint. |
| 1 | Paint compartment top with non-skid paint. |
| | CHASSIS |
| 1 | Current Year Ford F350 4x2 Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel) Transmission: TorqShift 6-Speed Automatic w/OD Rear Axle Ratio: Limited Slip w/4.30 GVWR: 13,300 lb Payload Package |

Total: \$73,117.00

Options:

Add

Notes:

1. Prices are FCA Shipping point, delivery prepaid and included.
2. Prices exclude any applicable taxes or license fees.
3. If Federal Excise Tax has not been included, you could still responsible unless a current exemption/resale certificate must be on file or provided with purchase order for tax exempt sale. Federal Excise Tax will be added if certificate is not supplied with order.
4. Terms: Net 10 days with pre-approved credit.
5. Chassis pricing is based upon current model year production availability. Any Federal mandated costs, such as 2010 emission requirements, will be passed on at cost.
6. Chassis payment is due upon chassis receipt at our facility.
7. Quotation good for 30 days. Contact us for a possible extension if required.
8. It is vital that we build your new unit(s) to the specifications and approved drawings as required to meet your expectations. Once the final drawings are approved and the unit(s) are in production, any changes made will result in delays and cost not only to Terex Utilities, Inc. but to you our customer. Please avoid or minimize any changes possible during our production process. Note: change orders will be billed at our "Premium Rates".
9. The following items must be considered by the purchaser if not already included: Back-up Alarm \$150.00; Strobe Light \$525.00; Wheel Chocks \$110.00; Outrigger Pads \$200.00 to \$650.00 (based on pad size & type); Truck Grounding Cable \$550.00; Barricade Kit \$895.00; Hydraulic Over Load Protection (derrick only, price will vary based on final option selection); Boom / Boom Stow Interlock \$700.00; Engine Stop / Start \$200.00 to \$795.00 (based on unit model); Auxiliary Let Down \$1500.00; and Platform Liner \$380.00 to \$625.00 (based on platform size).

10. Delivery from receipt of order shall generally be 180-240 days, provided, that (1) the chassis is received by Seller a minimum of 90 days prior to scheduled delivery, (2) drawings are sent timely and the approved drawings are returned to Seller by requested date, (3) vendor supplied chassis are order timely and suppliers delivery schedules will meet the customers delivery date or customer supplied accessories are received by Seller by the date necessary to comply with scheduled delivery. Terex Utilities, Inc. makes every effort to meet the delivery commitments we provide to our customers. Unfortunately, if a chassis manufacturer fails to deliver the bare chassis to our plant for the installation of our equipment, we cannot deliver a finished product to you, our customer. Recent inconsistencies by some chassis manufacturers have forced us to include this disclaimer in every bid. If a chassis manufacturer halts or delays production for any reason, Terex Utilities, Inc. cannot be held responsible.
11. Chassis requires clean frame rails, side and top. Relocation of chassis components, to facilitate equipment installation, will be in addition to above quoted price.
12. Trade-in conditions:
 - a. Trade-in becomes a part of this contract with acceptance of this quotation unless otherwise agreed.
 - b. Trade-in shall be maintained in a condition consistent with that at time of bid. Normal wear and tear is expected. Vehicle must meet all DOT requirements at time of delivery including but not limited to: tires, brakes, lighting, glass, etc.
 - c. All accessories shall remain with unit unless agreed upon at time of evaluation.
 - d. Trade-in, title and unit operation, maintenance, and parts manual shall be transferred at time of new unit delivery.
 - e. We reserve the right to adjust our trade-in allowance if these conditions are not met.
 - f. You hereby warrant to Terex that: (a) You have the right, power, and authority to sell the trade-in; (b) the trade-in is free and clear of all liens, encumbrances, and any claims of third parties; (c) good title to the trade-in will pass to Terex; and (d) all information you have provided related to the trade-in is true and correct.
13. Terex South Dakota, Inc. is ISO 9001:2000 Certified.
14. Upon receipt of your purchase order, Terex Utilities, Inc. will send you a standard Terex Utilities, Inc. Sales Order Acknowledgement with standard Terms and Conditions of Sale which shall govern the transaction. The standard Terex Utilities, Inc. Sales Order Acknowledgement allows Terex Utilities, Inc. to confirm receipt of your order and must be returned to Terex Utilities, Inc. signed in order for Terex Utilities, Inc. to schedule your order for production and delivery."

Terex Utilities, Inc.**Accepted By:**

Rick Aman– Sales Coordinator

PO Number: _____**Account Manager –Lance Fruge****Date:** _____